

Greater Richmond and Petersburg Oral Health Alliance Meeting
Tuesday, July 10, 2018, 1:00 pm – 3:00 pm
The Cameron Foundation, Petersburg, VA

Participants:

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| Adiches, Tonya | Virginia Department of Health |
| Ayala, Brenda | Aetna Better Health of Virginia |
| Brewer, Alisa | VCU School of Medicine |
| Cecil, JohnJason | Anthem HealthKeepers Plus |
| Crocker, Leslie | CARES |
| Evans, Kelly | Anthem |
| Krautner, Deanna | Henrico Health District / VDH |
| Noriega, Robert | Healthy Living and Learning Center at the Petersburg Public Library |
| Poresky, Hadi | VCU Department of Health, Behavior and Policy in the School of Medicine |
| Raskin, Sarah | VCU School of Government & Public Affairs |
| Reed, Kerri | CrossOver Healthcare Ministry |
| Singer Wright, Ally | Virginia Health Care Foundation |
| Tolkin, Eric | Smile Virginia |
| Vernon, Dearsley | Communities In Schools of Richmond, Inc. |
| Wells, JoAnn | Virginia Department of Health |

VaOHC Staff:

Sarah Bedard Holland, Chief Executive Officer
Lauren Gray, Program and Engagement Manager
Lauren Sawyer, Communications Manager

Handouts & Presentation Slides:

Available on the [Virginia Oral Health Coalition website](#)

Action Items:

- Pre-Register for the workshop **Collaboration and Leadership to Improve Oral Health on Tuesday, August 21 and Wednesday, August 22** at <http://bit.ly/VaOHCAug2018>. Registration closes on August 14. Alliance and other community-based partners from around the state will participate in this capacity-building workshop to strengthen the work of the existing alliances, ensure sustainability and leadership, and become grounded in core principles of collaborative system change.
- Advocacy (all Alliance members) – Please fill out this [spreadsheet](#) with information to set up home office visits with your legislators this summer to promote an adult dental benefit in Medicaid **by Wednesday, August 1**. You may also include information for individuals in the community that you serve or colleagues who wish to participate. We need a broad cross-section of folks from around the region to participate in order to have maximum effect! I will follow up once we have a more complete list.
- Safety Net Workgroup – there will be a meeting next **Thursday, July 19 from 3:00 pm – 4:30 pm at the Richmond Memorial Health Foundation** ([directions](#)). Please [RSVP to Ashley Hall](#) if you plan to attend.

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- Lauren will be in touch with members of the Grassroots Advocacy, Pregnant Women, and School Age Oral Health Workgroups regarding next steps.

Proceedings:

Welcome & Introductions

Lauren Gray welcomed participants and led brief introductions.

- Today's focus policy and advocacy initiatives the Virginia Oral Health Coalition (VaOHC) is working on and how the alliance efforts tie into that.
- Hear updates on what the workgroups are doing.
- Later in the meeting discuss opportunities for advocacy for an adult dental benefit in Medicaid.

Lauren Gray provided an overview of VaOHC's mission and what we do.

- Provider education slide – focus on community education training, home visiting and community health workers. Reach out to Coalition if you're interested in learning more about an upcoming trainings.

Lauren Gray highlighted some data specific to the Crater Health District about adult dental coverage, tooth loss, and dental visits.

- 51% of adults have complete tooth loss – data point caused discussion around how high that number was. Higher than region and state number, this data point is for the Crater Health District and a sample based on a telephone survey.

Comment from Brenda Ayala: Aetna will be providing some dental to enrollees in CCC+ and Medallion 4.0 (two exams, xrays and other types of imaging). If you know someone who needs info about these benefits **DMAS is hosting town halls for the community, both patients and providers. More information available at <http://www.dmas.virginia.gov/#/med4meetings>.**

Policy Update – Sarah Bedard Holland, VaOHC

Discussion around Medicaid expansion and Medicaid programs (CCC+ and Medallion 4.0) – please reference the [slides](#). About 41,500 people in our region will be eligible for Medicaid coverage through one of these two programs beginning January 1, 2019. Medallion 4.0 is the managed care program for children and pregnant women which will roll out beginning in August. CCC+ is the managed care program for individuals who are aged, blind and disabled, or who are dually eligible for Medicaid and Medicare. Six health plans/managed care organizations (MCOs) are contracted to provide medical, behavioral health, and some value-add dental benefits to Medicaid enrollees through those programs. Adults who will qualify for Medicaid under expansion will be eligible as of January 1, 2019 and will be covered by one of the six plans in Medallion 4.0.

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Question from Eric Tolkin: Is there a correlation between adults with dental coverage taking their kids for care?

- Sarah: Yes, if parents have insurance and dental benefits themselves they are more likely to take their children to the dentist.

Question from Eric Tolkin: Could the state waiver process with the Centers for Medicare and Medicaid Services (CMS) will impact the Medicaid expansion start date (January 1, 2019)?

- Sarah: The waiver is separate. Medicaid is expanding no matter what even if the waiver takes more time. So there's potential (very likely) that Medicaid expansion will begin without work requirements in place.
- Follow-up question regarding educating people on work requirements: People doing the enrolling know a work requirement is coming, but because it's a negotiation you can't clearly educate people on what the requirements is.
- Follow-up question: Has enrollment started?
 - No, Sarah recommends visiting [CoverVa](#) to stay up to date. Hope is to open enrollment when exchange enrollment opens.

Question on Medallion 4.0 plans' value-add dental benefits: Will there be a co-pay premium/option?

- Sarah: They should be the same across plans.

Question on the differences in value-add dental benefits between the CCC+ plans:

- Sarah: **You can find a comparison chart of the benefits [here](#). A similar chart for Medallion 4.0 will be released by DMAS soon.**

Question: How do you get put into a health insurer?

- Sarah: When Medallion rolls out everyone will be assigned a plan, even for people already enrolled. You can change that plan.
- Providers will also choose which insurers they accept.

Question: Can volunteer providers bill to Medicaid or do they have to be a part of the clinic?

- Sarah to find out – answer unclear

Discussion around public charge for citizenship determinations, the role of children in the potential charge rules, and changes to the 2020 Census (which will affect funding for many state health and human services programs). Please reference the [slides](#).

Question on Census: Who determines the questions?

- Sarah: The US Census Bureau.
- Discussion around the citizenship question and why it's being included and the impact in representation and funding.

Grassroots Advocacy Workgroup Updates

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- Over the spring group has been providing feedback on ways the alliance can do advocacy primarily around comprehensive adult dental benefits in Medicaid. Discussed what was needed for everyone to feel comfortable doing direct outreach to legislators. The workgroup decided to identify champions in the community to visit their legislators and to identify who their legislators are to coordinate group visits.
- VaOHC took the workgroup's feedback and created some [handouts](#) developed by Coalition which can be tailored to the specific legislator (talking points for advocates as well as a 1-page leave-behind). VaOHC will also provide prep to anyone who is going to visit their legislators ahead of time.
- Possible send people in groups to make them feel more comfortable. Eric has had experience with this in Arizona where they had a trained person for each group that went who was the sort of leader of the group, more familiar with the talking points.
- Those who are uncomfortable reciting data points can also share their personal or patient stories – have people write down their story to share with legislators, use that more than data points.
- The Petersburg Wellness Consortium (PWC) is working on videos to highlight stories – these could be added to leave behind as a URL for legislators to view stories from their constituents.
- You can find out who your legislator is at <https://whosmy.viriniageneralassembly.gov/>, then fill in this [spreadsheet](#) with your information. **Please make sure to sign yourself and/or your partners who would like to participate so we can coordinate group visits.**
- Post cards are an option as well – an example postcard that VaOHC has created is in the [handouts](#).

Safety Net Workgroup Updates

- Henrico/Richmond initiative – Deanna Krautner updated the group about this initiative.
- Richmond region (9 counties, Petersburg and Colonial Heights) is mapping capacity of safety net providers. Doing physical mapping but also survey to understand capacity and what needs to be changed to accommodate growing numbers.
- **Meeting next week on Thursday, July 19 from 3:00 pm – 4:30 pm at Richmond Memorial Health Foundation.**
- Results from last meeting:
 - Want to filter by clinic services provided (adult, child and dental extraction)
 - Hover over location will give clinic's URL to eligibility page (50% don't have eligibility on web page), phone number will come up as well.
 - Will include 15 total services including dental.
 - Will be able to see if it's free, fee for service or taking insurance. Map is created just putting finishing touches on it, providers will see it next week.

School Age Oral Health Workgroup Updates

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- Main goal of group is increasing parental consent for school-based oral health services.
- RPS and Petersburg are two areas trying most outreach – mixed feedback. RPS has so many health services struggling just to keep up with what’s being offered so can’t focus on just dental piece. Workgroup following up to see if there’s a way to facilitate a more holistic approach.
- Petersburg has been unresponsive. Kelly Evans suggested a few contacts (family engagement specialist and United Way contact).
- Chesterfield is interested. They do not currently have any school-based oral health services, but would like to work on it. It may be a slow process.
- Next steps: try new folks at Petersburg. Lauren has emailed RPS again.

Pregnant Women’s Oral Health Workgroup Updates

- The workgroup has decided to try and align its activities with those of the statewide [Early Dental Home workgroup/PIOHQI advisory board](#), but with a local/regional focus particularly on Richmond and Petersburg. The EDH workgroup is focused on promoting the *Smiles for Life* online curriculum to providers: <http://www.smilesforlifeoralhealth.org/>.
- The workgroup, in conjunction with the statewide Early Dental Home workgroup/PIOHQI advisory board, continues to advise on research at VCU to assess the awareness and utilization of the Medicaid dental benefit for pregnant women among VCU Health’s patient population.
 - Preliminary analysis from a VCU survey study suggests that nearly 1 in 3 Medicaid enrolled women were not aware of the available dental benefit. Dental utilization during pregnancy was low among the study sample (57%).
 - VCU Health data suggested that among pregnant Medicaid enrollees 35% had regular dentist and only 21% saw dentist in the past 6 months compared to nearly 40% non-Medicaid enrollees who saw dentist in past 6 months.
- Richard Zucker (not present) has been in touch with DentaQuest to discuss ideas for equipping providers who serve pregnant women (such as OB/GYNs) with tools and resource to integrate oral health education and referrals into their care.
- Richard has been in touch with the Petersburg Community Action Network (Healthy Start, Loving Steps) to discuss opportunities to collaborate.
- VaOHC will continue to help recruit new members – working with Natalie Pennywell (VDH WIC coordinator) to coordinate outreach.
- JoAnn Wells shared the attached assessment sheet that Healthy Start uses to assess their children. They are not currently doing anything with this data, just collecting it. The workgroup will look at ways to potentially utilize this data.